

Financial Highlights

Boehringer Ingelheim group of companies	2008	2007	Change
Net sales	11,595	10,952	+ 6%
by region: Europe	33%	33%	
Americas	48%	50%	
Asia, Australasia, Africa	19%	17%	
by business:			
Human Pharmaceuticals	96%	96%	
Animal Health	4%	4%	
Research and development	2,109	1,900	+ 11%
Personnel costs	3,004	2,886	+ 4%
Average number of employees	41,300	39,800	+ 4%
Operating income	1,980	2,100	- 6%
Operating income as % of net sales	17.1%	19.2%	
Income after taxes	1,428	1,812	- 21%
Income after taxes as % of net sales	12.3%	16.5%	
Shareholders' equity	4,703	3,372	+ 39%
Return on shareholders' equity	42.2%	35.0%	
Cash flow	1,997	2,392	- 17%
Investments in tangible assets	665	654	+ 2%
Depreciation of tangible assets	453	432	+ 5%

Amounts in millions of EUR, unless otherwise indicated